



Richmond City Council

The Voice of the People

Richmond, Virginia

SOUTH CENTRAL 9th DISTRICT

The Honorable Douglas G. Conner, Jr.
Councilman

September 9, 2011

The purpose of this letter is to formally and publically commend Seminole Trail Management, LLC., for the excellent service they have provided the city of Richmond since their purchase of The Communities at Southwood in October, 2009. Throughout the past two years, the level of rehabilitation and change the company has brought to the property and neighborhood far exceeds our expectations.

I am so impressed by the support, service and cooperation extended to the city by Seminole Trail Management and its team of management; leasing and maintenance specialists that I felt compelled to go on record with my praise. This group sincerely deserves it. In a time where exceptional ownership and customer care and service excellence has virtually vanished from the multifamily housing industry, the work that Seminole Trail Management has accomplished should be held up as an example for others to try to duplicate.

In closing, I feel this team should be congratulated and rewarded for what they have done and continue to do every day at The Communities at Southwood.

Sincerely,

Doug Conner

9th District Representative
Richmond City Council